# Summary of Significant Assumptions For the Test Period

The Test Period ending March 31, 2007 was developed by adjusting the Test Year amounts to annualize known and measurable changes and to properly reflect transactions as they would occur in a "normal" year for which the rates would be in effect.

# **Assumptions to Adjust Test Year**

### **Rate Base**

The Rate Base for the Test Period was based primarily on the forecasted thirteenmonth average balances. Actual balances for March 31, 2006 through December 31, 2006 and forecast of the month-end balances for January 31, 2007 through March 31, 2007 were used for the Test Period. The Deferred Income Tax and ITC were based on the average of the actual March 31, 2006 balances and forecasted March 31, 2007 balances. Investor supplied cash working capital was calculated using the lag days calculated for 2006 applied to the forecasted expenses for the Test Period. In addition, certain adjustments were made to Plant in Service and Accumulated Depreciation.

**Plant in Service** – All projects related to the Sussex County Expansion Area were eliminated from the Plant in Service balances. All projects classified as Construction Work in Progress at December 31, 2006 were expected to be complete by March 31, 2007 and were therefore closed to plant for the test period. The Delaware Division's 2007 Capital Budget was used to forecast retirements and construction work completed and closed to Plant in Service by March 31, 2007, the test period. Construction Work in Progress at March 31, 2007 is estimated to be zero.

Accumulated Depreciation – Test Period 13 month average accumulated depreciation balance was forecasted using the actual balances for the period March 31, 2006 to December 31, 2006, excluding any accumulated depreciation associated with the Sussex County Expansion Area. Depreciation expense for the period January through March 2007 was based on the forecasted Plant in Service balances (described above) and was added to the accumulated depreciation balances from the prior month to arrive at the forecasted month end balance.

## **Net Operating Income**

Sales Adjustment – Test year heat sensitive firm sales levels were adjusted to reflect sales levels expected in a normal degree day year (based on a 10-year average) and were also adjusted to reflect the number of customers projected to be on the distribution system at the end of the test period. Interruptible sales levels for Propane Parity Service, No. 2 Fuel Oil Parity Service, and No. 6 Fuel Oil Parity Service were adjusted

on an individual customer basis using historical sales levels. The Company is also proposing a minimum usage for its interruptible customer rate schedule of 100,000 Ccf annually, therefore all interruptible customers using less than 100,000 Ccf annually were moved to firm rate schedules. Off-system sales revenues were eliminated from the Test Period as the Company no longer intends to offer this service.

Payroll Adjustment – Payroll Expense was annualized utilizing the projected staffing level and pay rates effective March 31, 2007.

Benefits Adjustment – Benefits expense adjustment includes the annualized expense of health, dental, and prescription claims and administration fees at the projected March 31, 2007 expense level and the March 2007 staffing level. Current rates and adjusted payroll were used to annualize life, long-term disability and accidental death and dismemberment insurance and 401(k) expenses. OPRB and 401(k) forfeitures were annualized at the March 2007 level.

Vehicle Depreciation Adjustment – Vehicle Depreciation was annualized utilizing the forecasted plant in-service at March 31, 2007 and the depreciation rates resulting from the depreciation study conducted by and described in the testimony of Paul M. Normand, Management Application Consulting, Inc.

Property Insurance and Injuries and Damages – Insurance expense was annualized based on the most current policy premiums.

Bad Debts – The test period expense was calculated using a five year average of bad debt write-offs as a percentage of firm revenue times the test period firm revenue.

Settlement Percentages – Department settlement percentages were adjusted to reflect the current settlement methodology and organizational structure.

Merchant Fee Adjustment - Merchant fees were removed from the test period.

Facilities Adjustment – This adjustment includes an additional rent expense based on a recent appraisal of the property used by distribution operations and for expanding into additional office space

Regulatory Commission Expense – Regulatory Commission Expense was normalized based upon a five year history, plus the five year amortization of the estimated cost of the current rate case. The Company also included expenses related to other regulatory proceedings where the costs were deferred until this base rate proceeding. These costs were amortized over a three-year period.

Taxes Other Than Income – Payroll Related Taxes were adjusted for the change in payroll dollars. Property Taxes were adjusted by annualizing the most current property tax invoices in addition to an estimated increase related to additional plant in service.

Revenue Related Taxes were adjusted to annualize the current statutory rate and apply to forecasted revenues.

Depreciation – Annual depreciation expense was calculated based on projected Plant in Service at March 31, 2007 using depreciation rates resulting from the depreciation study conducted by and described in the testimony of Paul M. Normand, Management Application Consulting, Inc. The Company is not proposing any change in the amortization rate of the Miscellaneous Intangible Assets.

Interest Synchronization – Income tax expense was adjusted to reflect ratemaking interest expense inherent in the capital structure and cost of capital.

### Rate of Return

The proposed Rate of Return on common equity is 11.50%.

# **Summary of Significant Accounting Policies**

The schedules for the Test Year ended December 31, 2006 have been prepared in accordance with generally accepted accounting principles.

The schedules for the Test Period ending March 31, 2007 have been prepared on the basis of those same generally accepted accounting principles and in accordance with those accounting policies prescribed by the regulatory commissions having jurisdiction with respect to accounting matters.

There have been no additional Statements of Financial Accounting Standards ("SFAS") issued by the Financial Accounting Standards Board since the last rate case (PSC Docket No. 01-307) that affect the test period schedules.

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# Schedule A DEFINITIONS

# **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part A, Paragraph B.1 and B.2

In all of the following schedules the following definitions are applicable:

Test Year:

Twelve Months Ended December 31, 2006

Test Period:

Twelve Months Ending March 31, 2007

including annualization adjustments

# Schedule B DATA PREVIOUSLY FILED OR NOT APPLICABLE

# **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part A, Paragraph F.5

Line No.	Paragraph Designation	Description
1	Part II, Paragraph B.2.a.b.d.e.	Gas Supply Plan 2006
2 3 4 5 6 7	Part III, Paragraph B.1	Supporting Documents  a. Annual Reports  b. FERC Reports  c. SEC 10-K Reports  d. Proxy Statements  e. Prospectus
8 9 10	Part VI, Paragraph C	Preferred Stock Calculations Not Applicable

### Schedule C ELEMENTS OF RATE INCREASE

# **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part II, Paragraph A.4 and A.5

Elements of Proposed Increase:	Amount (000's)
Increase in return requirement for gas utility investments	\$630
Increase due to decline in customer fixed margin contribution - Residential	405
Increase due to decline in customer fixed margin contribution - Firm C & I	560
Increase in taxes and fees	170
Other	131
Grand Total	\$1,896

# Schedule D AMOUNT OF GAS - MCF SUPPLIED BY SUPPLIER

# Delaware Public Service Commission

Chesapeake Utilities Corporation 07-J. Clausius

Company: Docket No.: Witness: Reference:

Reference:	Part II, Paragraph B.2.c	aph B.2.c								
					South Jersey	Eastern Shore	Net Storage	Imbalance & Transportation	Other	Total MCF Supplied
o Q	Month	Year	Sequent	Tenaska	Resources	Natural Gas Co	(Inj.) and W/d	Deliveries		
	, defined	2006	468.757	1,911	0	(4,845)	92,431	32,862	က	591,119
<del>, -</del> (		9000	454 297	0	0	(1,077)	117,620	30,064	(28)	600,876
8	rebruary		20 00 00 00 00 00 00 00 00 00 00 00 00 0	5 095	0	217	65,420	35,933	(22)	488,123
က	March	2002	001,100		C	609	13,559	30,970	12	260,629
4	April	2006	215,479	Þ	•	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(12 939)	19,121	10	183,673
5	Мау	2006	163,678	0	o	13,003	(15,500)		2	152 283
Œ	June	2006	143,713	0	0	2,350	(14,068)	20,298	(01)	77.77
1 (	3	2006	123.897	0	0	2,893	(7,151)	22,377	Ξ	142,015
• (	yary Yari	2002	128 176	0	0	0	(9,223)	22,324	~	141,278
∞ (	rengue.	9007	145 922	0	0	(332)	(1,245)	34,238	0	178,583
ວາ	September	0000	232 134	0	0	(1,797)	11,318	32,226	(1)	273,880
10	October	2000	202,101	0	0	(5,249)	64,800	55,422	<del></del>	359,287
<del>-</del>	November	2002	יין אר איני אר איני	C	26,075	(3,596)	100,948	68,968	0	538,071
12	December	2006	343,070				421 470	404,803	(35)	3,909,817
13	Total	. <b></b>	3,047,522	7,006	26,075	2,970				

### Schedule E COMPARISON OF PRESENT AND PROPOSED REVENUES FOR TEST PERIOD

### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part II, Paragraph C.1

tina Na	Description	(1) Present Revenues	(2) Proposed Interim Revenues	Difference	Percentage
Line No.	Rate Schedule "RS"	\$38;849,875	\$40,253,660	\$1,403,785	3.61%
2	Rate Schedule "GS"	\$4,486,292	\$4,640,455	\$154,163	3.44%
3	Rate Schedule "MVS"	\$3,354,142	\$3,429,152	\$75,010	2.24%
4	Rate Schedule "LVS"	\$4,950,449	\$5,098,545	\$148,096	2.99%
5	Rate Schedule "HLFS"	\$6,095,172	\$6,209,166	\$113,994	1.87%
6	Rate Schedule "NGV"	\$2,473	\$2,473	\$0	0.00%
7	Rate Schedule "GCR"	\$0	\$0	\$0	0.00%
8	Rate Schedule "GLR"	\$3,519	\$3,699	\$180	5.12%
9	Rate Schedule "NCR"	\$29,586	\$29,649	\$63	0.21%
10	Rate Schedule "IS"	\$574,853	\$574,853	\$0	0.00%
11	Rate Schedule "SFS"	\$43,023	\$43,541	\$518	1.20%
12	Subtotal Revenue	\$58,389,384	\$60,285,193	\$1,895,809	3.25%
13	Off System Sales Revenue	\$0	\$0	\$0	0.00%
14	Other Revenue	\$6,438	\$6,438	\$0	0.00%
16	Total Operating Revenue	\$58,395,822	\$60,291,631	\$1,895,809	3.25%

<sup>1/</sup> At Current Rates 2/ Proposed Revenues are based on the proposed interim rates which are designed on the \$1,895,668 increase.

# Schedule E COMPARISON OF PRESENT AND PROPOSED REVENUES FOR TEST PERIOD

### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

Witness:

07-J. Clausius

Reference:

Part II, Paragraph C.1

Line No	Description	(1) Present Revenues	(2) Full Proposed Revenues	Difference	Percentage
1	Rate Schedule "RS-1"	\$2,752,686	\$2,928,029	\$175,343	6.37%
2	Rate Schedule "RS-2"	\$30,936,013	\$31,870,955	\$934,942	3.02%
3	Rate Schedule "RS-3"	\$5,161,176	\$5,253,076	\$91,900	1.78%
4	Rate Schedule "GS-1"	\$283,194	\$308.047	\$24,853	8.78%
5	Rate Schedule "FTS-1"	\$2,755	\$3,537	\$782	28.38%
6	Rate Schedule "GS-2"	\$1,553,837	\$1,628,841	\$75,004	4.83%
7	Rate Schedule "FTS-2"	\$5,803	\$7,285	\$1,482	25.54%
8 .	Rate Schedule "GS-3"	\$1,848,018	\$1,906,347	\$58,329	3.16%
9	Rate Schedule "FTS-3"	\$18,826	\$23,662	\$4,836	25.69%
10	Rate Schedule "GS-4"	\$5,266,253	\$5,331,089	\$64,836	1.23%
11	Rate Schedule "FTS-4"	\$91,709	\$106,495	\$14,786	16.12%
12	Rate Schedule "GS-5"	\$4,142,149	\$4,165,589	\$23,440	0.57%
13	Rate Schedule "FTS-5"	\$180,797	\$181,497	\$700	0.39%
14	Rate Schedule "GS-6"	\$4,631,093	\$4,680,293	\$49,200	1.06%
15	Rate Schedule "FTS-6"	\$179,254	\$225,583	\$46,329	25.85%
16	Rate Schedule "GS-7"	\$0	\$0	\$0	0.00%
17	Rate Schedule "FTS-7"	\$725,390	\$795,831	\$70,441	9.71%
18	Rate Schedule "NGV"	\$2,473	\$2,473	\$0	0.00%
19	Rate Schedule "GLR"	\$3,519	\$3,652	\$133	3.78%
20	Rate Schedule "NCR"	\$29,586	\$35,413	\$5,827	19.70%
21	Rate Schedule "ITS"	<b>\$</b> 574,853	\$574,869	\$16	0.00%
22	Rate Schedule "SAS"	\$0	\$7,680	\$7,680	N/A
23	Rate Schedule "SABS"	\$0	\$16,680	\$16,680	N/A
24	Subtotal Revenue	\$58,389,384	\$60,056,923	\$1,667,539_	2.86%
	Off System Sales Revenue	\$0	\$0	\$0	0.00%
25	Other Revenue	\$6,438	\$6,438	\$0	0.00%
26 27	Miscellaneous Fees	\$0	\$228,129	\$228,129	N/A
27	Total Operating Revenue	\$58,395,822	\$60,291,490	\$1,895,668	3.25%
∠5	Total Operating November				

<sup>1/</sup> At Current Rates

<sup>2/</sup> Proposed Revenues are based on the full proposed rates which are designed on the \$1,895,668 increase.

# Schedule No. 1 OVERALL FINANCIAL SUMMARY

## **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part III, Paragraph A.1

		Twelve M	st Year Months Ended per 31, 2006	Twelve M	t Period Ionths Ending n 31, 2007
	Description	Ref Sched	Amount \$	Ref Sched	Amount \$
Line No.	Description			_	040 440 770
1	Rate Base	2	\$42,697,229	2	\$43,419,770
2	Net Operating Income	3	\$3,124,793	3	\$3,084,375
	·		7.32%		7.10%
3	Earned Rate of Return (L2 / L1)				0 600/
4 .	Proposed Fair Rate of Return	4	9.68%	4	9.68%
5	Required Operating Income (L1 x L4)		\$4,133,092		\$4,203,033
. * .	Deficiency (15 - 12)		\$1,008,299		\$1,118,658
6	Operating Income Deficiency (L5 - L2)			_	1.69459
7	Gross Revenue Conversion Factor	5	1.69459	5	1.09409
•			\$1,708,653		\$1,895,668
8	Revenue Deficiency		Ψ1,100,000		
9	Revenue Increase Requested		2.20%		3.25%

# Schedule No. 2 JURISDICTIONAL RATE BASE SUMMARY

### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph B.1 and B.2

Utility Proposed Test Period Twelve Months Ending

	26 Del. C.		Test Year _	March 31, 2007	
Line No	Description	S 102 (3) Letter Ref.	Twelve Months Ended December 31, 2006	Ref Sched	Amount \$
1	Gas Plant In Service	а	\$63,620,840	2-A	\$66,000,784
2	Intangible Assets	а	1,256,902	2-B	1,256,902
3	Less: Accumulated Depreciation	b	23,518,625	2-C	24,085,625
4	Net Plant		\$41,359,117	•	\$43,172,061
5	Less: Accumulated Deferred Income Taxes	d	\$4,514,257	2-D	\$4,579,079
6	Customer Deposits	g	710,345	2 <b>-</b> F	752,508
7	Customer Advances for Construction	С	46,784	2-C-1	32,929
8	Unamortized Investment Tax Credit	đ	80,711	2-D	76,694
9	Plus: Material and Supplies	f	5,621,761	2-E-1	5,036,981
10	Investor Supplied Cash Working Capital	f	573,985	2-E-2	651,938
11	Construction Work-in-Process		494,463	2-A	0
12	Total Claimed Rate Base		\$42,697,229		\$43,419,770

# Schedule No. 2-A USED AND USEFUL UTILITY PLANT

Test Year

# **Delaware Public Service Commission**

Company: Chesapeake Utilities Corporation

Case No.: 07-

Witness: K. McVay

Reference: Part IV, Paragraph C.1

	<u> </u>	
Utility	CMID	Total Plant
	CVVIP	TOTAL TIME
Service		
60 627 258	52.024	60,679,282
•		60,882,514
	·	61,643,551
•		62,149,379
		62,787,880
	· ·	63,499,828
•		64,122,470
•	•	64,733,377
· ·	•	65,360,685
•		66,080,009
•	•	66,602,148
	•	67,188,008
•		67,769,809
67,436,363		
\$63,620,840	\$494,463	\$64,115,303
Utility		
•	CVVID	Total Plant
	O V V II	, 0,0
Service		
61 922 597	226,782	62,149,379
·	·	62,787,880
•	517,683	63,499,828
	845,506	64,122,470
	903,802	64,733,377
	626,409	65,360,685
	700,914	66,080,009
•	718,308	66,602,148
	670,495	
•	333,424	
· · · · · · · · · · · · · · · · · · ·	333,424	
	333,424	
70,588,726		
\$65,489,393	\$511,392	\$66,000,78
	Plant in Service  60,627,258 60,818,785 61,312,533 61,922,597 62,349,952 62,982,145 63,276,964 63,829,575 64,734,276 65,379,095 65,883,840 66,517,513 67,436,385  Utility Plant in Service  61,922,597 62,349,952 62,982,145 63,276,964 63,829,575 64,734,276 65,379,095 65,883,840 66,517,513 67,436,385 67,917,543 68,543,492	Plant in Service  60,627,258 52,024 60,818,785 63,729 61,312,533 331,018 61,922,597 226,782 62,349,952 437,928 62,982,145 517,683 63,276,964 845,506 63,829,575 903,802 64,734,276 626,409 65,379,095 700,914 65,883,840 718,308 66,517,513 670,495 67,436,385 333,424  \$63,620,840 \$494,463  Test Period  Utility Plant in CWIP Service  61,922,597 226,782 62,349,952 437,928 62,982,145 517,683 63,276,964 845,506 63,829,575 903,802 64,734,276 626,409 65,379,095 700,914 65,883,840 718,308 66,517,513 670,495 65,879,095 700,914 65,883,840 718,308 66,517,513 670,495 67,436,385 333,424 67,917,543 333,424 68,543,492 333,424

# Schedule No. 2-B INTANGIBLE ASSETS CLAIMED IN RATE BASE

### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph D.1 and D.2

Actuals	Test
Intangibles	Year
December - 2005	1,256,902
January - 2006	1,256,902
February	1,256,902
March	1,256,902
April	1,256,902
May	1,256,902
June	1,256,902
· · ·	1,256,902
July	1,256,902
August September	1,256,902
October	1,256,902
• • • • • • • • • • • • • • • • • • • •	1,256,902
November December - 2006	1,256,902
December - 2000	
13 Month Average	\$1,256,902
Forecasted Intangibles	Test Period
March - 2006	1,256,902
April	1,256,902
May	1,256,902
June	1,256,902
July	1,256,902
August	1,256,902
September	1,256,902
October	1,256,902
November	1,256,902
December - 2006	1,256,902
January	1,256,902
February	1,256,902
March - 2007	1,256,902
13 Month Average	\$1,256,902
13 MOHULAVELAGE	

# Schedule No. 2-C ACCUMULATED DEPRECIATION

### **Delaware Public Service Commission**

Company: Chesapeake Utilities Corporation

Case No.: 07-

Witness: K. McVay

Reference: Part IV, Paragraph E.1

	Test
Actuals	Year
December - 2005	(22,529,882)
January - 2006	(22,709,224)
February	(22,916,075)
March	(22,847,318)
	(23,063,883)
April	(23,266,809)
May June	(23,450,237)
<u> </u>	(23,609,623)
July	(23,822,681)
August	(24,066,911)
September	(24,292,000)
October	(24,474,777)
November	(24,692,702)
December - 2006	(24,092,702)
13 Month Average	(\$23,518,625 <u>)</u>
Test Period	Utility Plant in
	<u>Service</u>
March - 2006	(22,847,318)
April	(23,063,883)
April Mav	(23,063,883) (23,266,809)
May	`
May June	(23,266,809)
May June July	(23,266,809) (23,450,237)
May June July August	(23,266,809) (23,450,237) (23,609,623)
May June July August September	(23,266,809) (23,450,237) (23,609,623) (23,822,681)
May June July August September October	(23,266,809) (23,450,237) (23,609,623) (23,822,681) (24,066,911) (24,292,000)
May June July August September October November	(23,266,809) (23,450,237) (23,609,623) (23,822,681) (24,066,911)
May June July August September October November December - 2006	(23,266,809) (23,450,237) (23,609,623) (23,822,681) (24,066,911) (24,292,000) (24,474,777) (24,692,702)
May June July August September October November December - 2006 January	(23,266,809) (23,450,237) (23,609,623) (23,822,681) (24,066,911) (24,292,000) (24,474,777) (24,692,702) (24,932,329)
May June July August September October November December - 2006	(23,266,809) (23,450,237) (23,609,623) (23,822,681) (24,066,911) (24,292,000) (24,474,777) (24,692,702)

# Schedule No. 2-C-1 CUSTOMER ADVANCES

### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph F.1

Test Year Ended

		Ended
Test Y	ear	December 31, 2006
December	2005	60,639
January		60,639
February		60,639
March		60,639
April		60,639
May		60,639
June		60,639
July		60,639
August		60,639
September		60,639
October		600
November		600
December	2006	600
2000,1.20		<del></del>
13 Month Av	erage	46,784_

Test Period Ended

		Flidea
Test Period		March 31, 2007
<del></del>		
March	2006	60,639
April		60,639
May		60,639
June		60,639
July		60,639
August		60,639
September		60,639
October		600
November		600
December		600
January	2007	600
February		600
March		600
13 Month Av	verage	32,929

# Schedule No. 2-D ACCUMULATED DEFERRED INCOME TAXES

### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

J. Steinmetz

Reference:

Part IV, Paragraph G.1

Line	Description of Deferral	Balance Begin. of Test Year December 31, 2005	Balance Test Year End December 31, 2006	Test Year Average Balance
<u>No.</u>		(\$5,035,739)	(\$5,204,216)	(\$5,119,978)
1	Accelerated Tax Depreciation	(\$0,030,739)	·	n/a
2	Unrecovered Purchase Gas Costs	n/a	n/a	I II a
3	Bad Debts	\$103,429	73,552	\$88,491
4	Capitalized Interest, Overhead & AFUDC	\$174,228	189,148	\$181,688
5	Environmental Costs	n/a	n/a	n/a
	Pension	\$68,426	68,426	\$68,426
6		\$82,552	88,045	\$85,299
7	Other Post Retirement Benefits	·	/420 218\	(\$122,359)
8	Real Property Taxes	(\$112,399)	(132,318)	•
9	Self-Insurance	\$255,364	211,076	\$233,220
		(\$23,671)	(6,983)	(\$15,327)
10	Rate Case Expense	\$86,283	86,283	\$86,283
11	Regulatory Asset	\$60,203		
12	Total	(\$4,401,527)	(\$4,626,987)	(\$4,514,257)
13	Unamortized Investment Tax Credits	(\$88,745)	(\$72,677)	(\$80,711)

# Schedule No. 2-Da ACCUMULATED DEFERRED INCOME TAXES

### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

J. Steinmetz

Reference:

Part IV, Paragraph G.1

Line No.	Description of Deferral	Balance Begin. of Test Period March 31, 2006	Balance Test Period Ending March 31, 2007	Test Period Average Balance
1	Accelerated Tax Depreciation	(\$5,093,081)	(\$5,260,216)	(\$5,176,649)
2	Unrecovered Purchase Gas Costs	n/a	n/a	n/a
3	Bad Debts	\$82,337	85,158	\$83,748
4	Capitalized Interest, Overhead & AFUDC	\$174,423	188,953	\$181,688
5	Environmental Costs	n/a	n/a	n/a
6	Pension	\$68,426	68,426	\$68,426
7	Other Post Retirement Benefits	\$85,376	88,045	\$86,711
8	Real Property Taxes	(\$48,284)	(53,582)	(\$50,933)
9	Self-Insurance	\$238,221	216,493	\$227,357
10	Rate Case Expense	(\$15,781)	(155,637)	(\$85,709)
11	Regulatory Asset	\$86,283	86,283	\$86,283
12	Total	(\$4,422,080)	(\$4,736,077)	(\$4,579,079)
13	Unamortized Investment Tax Credits	(\$84,728)	(\$68,660)	(\$76,694)

# Schedule No. 2-E SUMMARY OF MATERIALS AND SUPPLIES

# **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph I.1

		Thirteen Month Average Amounts		
Line No.	Working Capital Component	Test Year End December 31, 2006	Test Period Ending March 31, 2007	
1	Natural Gas in Storage	\$5,027,329	\$4,445,661	
2	Propane in Storage	\$316,175	\$307,334	
3	Plant Materials and Operating Supplies	\$278,257	\$283,986	
4	Total Material and Supplies	\$5,621,761	\$5,036,981	

# Schedule No. 2-E-1 MATERIALS AND SUPPLIES

### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph I.1

Test Year	Total Materials and Supplies	Natural Gas in Storage	Propane in Storage	Plant Materials and Supplies
December 2005 January February March April May June July August September October November December 2006	\$6,632,153 5,794,054 4,437,897 3,751,382 4,018,044 4,693,761 5,231,402 5,716,646 6,331,494 6,894,404 7,108,799 6,660,603 5,812,257	\$6,063,900 5,138,486 3,917,113 3,158,491 3,470,577 4,148,187 4,702,871 5,194,881 5,800,654 6,289,047 6,501,824 5,908,063 5,061,187	\$315,866 315,866 315,866 315,866 315,866 315,866 315,866 315,866 315,866 315,866 315,866 315,866 315,866	\$252,387 339,702 204,918 277,025 231,601 229,708 212,665 205,899 214,974 289,491 291,109 436,674 431,189
13 Month Average	\$5,621,761	\$5,027,329	\$316,175	\$278,257

# Schedule No. 2-E-1a MATERIALS AND SUPPLIES

## **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph I.1

Test Period	Total Materials and Supplies	Natural Gas in Storage	Propane in Storage	Plant Materials and Supplies
March 2006 April May June July August September October November December January 2007 February March	\$3,751,382 4,018,044 4,693,760 5,231,402 5,716,646 6,331,494 6,894,404 7,108,799 6,660,602 5,812,257 4,553,358 3,017,171 1,691,428	\$3,158,491 \$3,470,577 \$4,148,187 \$4,702,871 \$5,194,881 \$5,800,654 \$6,289,047 \$6,501,824 \$5,908,063 \$5,061,187 \$3,918,515 \$2,482,523 \$1,156,779	\$315,866 315,866 315,866 315,866 315,866 315,866 315,866 315,866 319,881 319,881 256,392 256,392	\$277,025 231,601 229,708 212,665 205,899 214,974 289,491 291,109 436,674 431,189 314,962 278,257 278,257
13 Month Average	\$5,036,981	\$4,445,661	\$307,334	\$283,986

# Schedule No. 2-E-2 INVESTOR SUPPLIED CASH WORKING CAPITAL

### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph J.1 and J.2

Line No.	Working Capital Component - Test Year	Cash Disbursements Test Year	Lag Days	Dollar Days	Weighted Net Lag Days
	Total Revenue Collection Lag				35.47
1					
	Cash Disbursements for Operating Expenses Lag:	÷			
2	Weekly Payroli	1,414,713	10.50	14,854,487	
2 3	Bi-Weekly Payroll	1,094,538	7.00	7,661,766	•
4	Semi-Monthly Payroll	474,650	7.60	3,607,340	
5	Other Operations & Maintenance Costs - DNG	2,421,244	20.14	48,763,854	
6	Other Operations & Maintenance Costs - Corporate	871,829	10.15	8,849,064	
7	Taxes Other than Income	1,133,721	-26.80	(30,383,723)	
		\$7,410,695		\$53,352,788	7.20
8		, ,			
9	Weighted Net Lag Days				28.27
10	Average Daily Cash Disbursement			• •	\$20,303
10	Attorage Daily Cabi. Dietaires			·	¢572 095
11	Cash Working Capital Requirement				\$573,985

# Schedule No. 2-E-2 INVESTOR SUPPLIED CASH WORKING CAPITAL

### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness: Reference:	K. McVay Part IV, Paragraph J.1 and J.2	Cash Disbursements	Lag	Dollar	Weighted Net Lag
Line No.	Working Capital Component - Test Period	Test Period	Days	Days	Days
1	Total Revenue Collection Lag				35.47
	Cash Disbursements for Operating Expenses Lag:				
2 3 4	Weekly Payroll Bi-Weekly Payroll Semi-Monthly Payroll	1,491,815 1,154,190 500,519	10.50 7.00 7.60	15,664,058 8,079,330 3,803,944	
5 6	Other Operations & Maintenance Costs - DNG Other Operations & Maintenance Costs - Corporate	3,153,611 850,075	20.14 10 <u>.</u> 15	63,513,726 8,628,261	
-	Taxes Other than Income	1,349,426	-26.80	(36,164,617)	
7 8	Taxes Other trial moonie	\$8,499,636		\$63,524,702	7.47
9	Weighted Net Lag Days				28.00
9	•				\$23,287
10	Average Daily Cash Disbursement				
11	Cash Working Capital Requirement				\$651,938

### Schedule No. 2-F OTHER ELEMENTS OF RATE BASE

### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph K.1

Test Ye	ear	Customer Deposits	Abandoned Property Liability	Total Other Elements of Rate Base
December January February March April May June July August September October November	2005	\$628,179 637,320 650,493 668,335 665,480 653,967 659,877 667,233 683,778 704,260 746,424 746,453	\$26,544 26,544 22,460 23,434 24,416 24,722 26,638 26,532 26,532 26,532 26,501 26,610 28,580	\$654,723 663,863 672,953 691,769 689,895 678,689 686,516 693,764 710,310 730,761 773,034 775,033
December	2006	784,435 \$684,326	28,743 \$26,020	\$13,179 \$710,345
13 Month A	velaye	ΨΟΟ-T <sub>1</sub> Ο <u>2</u> Ο	<u> </u>	7 - 7

# Schedule No. 2-F-1 OTHER ELEMENTS OF RATE BASE

# **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

K. McVay

Reference:

Part IV, Paragraph K.1

Test Per	riod	Customer Deposits	Abandoned Property Liability	Total Other Elements of Rate Base
March April May June July August September October November December January February March	2006	\$668,335 665,477 653,967 659,877 667,233 683,778 704,260 746,424 746,453 784,435 800,697 817,295 834,237	\$23,434 24,416 24,722 26,638 26,532 26,532 26,501 26,610 28,580 28,743 28,942 29,142 29,343	\$691,769 689,892 678,689 686,516 693,764 710,310 730,761 773,034 775,033 813,179 829,639 846,437 863,581
13 Month A	Average	\$725,575	\$26,933	\$752,508

### Schedule No. 3 NET OPERATING INCOME SUMMARY

### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part V, Paragraph A.1

Reference:	Part V, Paragraph A.1	Test Year Ended December 31,2006		Test Period Ending  March 31, 2007  (at current rates)	
Line No.	Description	Ref Sched	Amount \$	Ref Sched	Amount \$
1	Operating Revenues	3-A	\$77,646,963	3-A	\$58,395,822
2	Operating Expenses	3-B	72,035,257	3-B	52,554,100
3	Interest on Customer Deposits		38,851		38,851
4	Taxes Other Than Income	<b>3-</b> I	1,133,721	3-1	1,349,426
5	Net Operating Income		\$4,439,134		\$4,453,445
6	Total Operating Taxes	3-1	\$1,314,341	<b>3-I</b>	\$1,369,070
7	Net Operating Income		\$3,124,793		\$3,084,375
8	AFUDC		\$0		\$0
9	Net Income Available for Return		\$3,124,793		\$3,084,375

# Schedule No. 3-A OPERATING REVENUES

# **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part V, Paragraph B.1

	D ovimtiam	Test Year Ended December 31, 2006	Test Period Ending March 31, 2007
Line No.	<u>Description</u>		<u> </u>
1	Rate Schedule "RS" - Residential Service	\$34,817,203	\$38,849,875
2	Rate Schedule "GS" - General Service	4,073,820	4,486,292
3	Rate Schedule "MVS" - Medium Volume Service	3,290,501	3,354,142
4	Rate Schedule "LVS" - Large Volume Service	7,393,565	4,950,449
5	Rate Schedule "HLFS" - High Load Factor Service	7,765,231	6,095,172
6	Rate Schedule "NGV" - Natural Gas Vehicles	2,473	2,473
7	Rate Schedule "GCR" - Gas Cooling Residential	0	0
8	Rate Schedule "GLR" - Gas Lighting Residential	3,519	3,519
9	Rate Schedule "NCR" - Negotiated Contract Rate	28,267	29,586
10	Rate Schedule "IS" - Interruptible Service	5,876,326	574,853
11	Rate Schedule "SFS" - Seasonal Firm Service	37,241	43,023
12	Subtotal Revenue	\$63,288,146	\$58,389,384
13	Off System Sales Revenue	14,807,209	0
14	Other Revenue	(448,392)	6,438
15	Total Operating Revenues	\$77,646,963	\$58,395,822
10	1 om a karamio		

# Schedule No. 3-A OPERATING REVENUES

### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part V, Paragraph B.1

Line No.	Description	Test Year Ended December 31, 2006	Test Period Ending March 31, 2007
1	Rate Schedule "RS-1" - Residential Service - 1	\$2,403,984	\$2,752,686
2	Rate Schedule "RS-2" - Residential Service - 2	\$27,619,562	\$30,936,013
3	Rate Schedule "RS-3" - Residential Service - 3	\$4,793,657	\$5,161,176
4	Rate Schedule "GS-1" - General Service - 1	\$250,330	\$283,194
5	Rate Schedule "TS-1" - Transportation Service - 1	\$0	\$2,755
6	Rate Schedule "GS-2" - General Service - 2	\$1,374,129	\$1,553,837
7	Rate Schedule "TS-2" - Transportation Service - 2	\$0	\$5,803
8	Rate Schedule "GS-3" - General Service - 3	\$1,752,494	\$1,848,018
9	Rate Schedule "TS-3" - Transportation Service - 3	\$0	\$18,826
10	Rate Schedule "GS-4" - General Service - 4	\$5,145,957	\$5,266,253
11	Rate Schedule "TS-4" - Transportation Service - 4	\$0	\$91,709
12	Rate Schedule "GS-5" - General Service - 5	\$4,240,652	\$4,142,149
13	Rate Schedule "TS-5" - Transportation Service - 5	\$0	\$180,797
14	Rate Schedule "GS-6" - General Service - 6	\$3,980,518	<b>\$4,</b> 631,093
15	Rate Schedule "TS-6" - Transportation Service - 6	\$103,249	\$179,254
16	Rate Schedule "GS-7" - General Service - 7	\$5,359,573	\$0
17	Rate Schedule "TS-7" - Transportation Service - 7	\$353,456	\$725,390
18	Rate Schedule "NGV" - Natural Gas Vehicles	2,473	2,473
19	Rate Schedule "GLR" - Gas Lighting Residential	3,519	3,519
20	Rate Schedule "NCR" - Negotiated Contract Rate	28,267	29,586
21	Rate Schedule "IS" - Interruptible Service	5,876,326	574,853
22	Subtotal Revenue	\$63,288,146	\$58,389,384
23	Off System Sales Revenue	14,807,209	0
24	Other Revenue	(448,392)	6,438
25	Total Operating Revenues	\$77,646,963	\$58,395,822

Schedule No. 3-A-1 SUMMARY OF ADJUSTMENTS TO TEST YEAR REVENUES

# Delaware Public Service Commission

Chesapeake Utilities Corporation 07-J. Clausius Part V, Paragraph B.6

Company: Docket No.: Witness: Reference:

Test Period	Ending March 31, 2007	\$38,849,875		\$4,486,292	\$3,354,142	\$4,950,449	\$6 095,172		\$2,473	0\$	\$3,519	-	\$29,586	\$574,853	\$43,023	A50 200 39A	+00',000',000	<b>8</b> 0	\$6,438	\$58,395,822	
	Sub-total	\$4.032.672		\$412,472	\$63,641	(\$2,443,116)	(64 670 060)	(600,0,0,14)	0\$	0\$	Ç	<b>?</b>	\$1,319	(\$5,301,473)	&£ 782	100	(\$4,898,762)	(\$14,807,209)	\$454,830	(\$19,251,141)	
	Other Adjustments and Annualizations	9	<b>?</b>	(\$51,596)	(\$116,187)	(\$2,504,025)		(\$2,206,529)	9	\$0	Č	Q.	0\$	(\$4,937,583)		0.6	(\$9,815,920)	(\$14,847,257)	0\$	(\$24 663 177)	()
	Customer Growth		\$1,923,510	\$184,508	(\$48,710)	(\$316,672)		\$436,785	0\$	9	•	0\$	0\$	\$240 392	10°,01	09	\$2,419,813	0\$	9	0000	\$2,419,013
	Temperature		\$2,066,609	\$272,633	\$219,008	7.00	t 6.0000	\$88,247	0\$	Ç		0\$	\$1,319		(\$141,708)	\$5,782	\$2,867,864	0.49		700	\$3,322,694
	Test Year	Adjustments	\$42,553	\$6,927	\$0 £30		\$21,607	\$11,438	0\$	. •	O#	0\$	Ç	) <del>)</del>	(\$462,574)	0\$	(\$370,519)	840 048	0 (f	0.9	(\$330,471)
	Test Year Ended	December 31, 2006	\$34,817,203	64 073 830	0.000,000,000,000	\$3,290,501	\$7,393,565	\$7 765.231	62 473	? r. 9	O\$	\$3.519		\$28,267	\$5,876,326	\$37,241	&63 288 146		\$14,807,209	(\$448,392)	\$77,646,963
Part V, Paragrapii 6.6		Description	"RS" of padalo		Rate Schedule "GS"	Rate Schedule "MVS"	Rate Schedule "LVS"	*30 [F]; c[::p = 4]=0 ::p: 0	Kate Schedule ners	Rate Schedule "NGV"	Rate Schedule "GCR"		Rate Schedule GLK	Rate Schedule "NCR"	Rate Schedule "IS"	Rate Schedule "SFS"		Subtotal Revenue	Off System Sales Revenue	Other Revenue	Total Operating Revenue
Reference:		Line No.	•	-	8	ო	4	(	ഗ	ဗ	7		ω	თ	10	7	=	12	13	14	15

Schedule No. 3-A-1 SUMMARY OF ADJUSTMENTS TO TEST YEAR REVENUES

# Delaware Public Service Commission

Proceedings   Processing   Pr	Company: Docket No.: Witness: Reference:	Chesapeake Utilities Corporation 07- J. Clausius Part V, Paragraph B.6	ation					·	Test Penod
Publication         Description         Statistical States         Statistical States <th></th> <th></th> <th>_</th> <th>Test Year</th> <th>Temperature Normalization</th> <th>Customer Growth</th> <th>Other Adjustments and Annualizations</th> <th>Sub-total</th> <th>Ending March 31, 2007</th>			_	Test Year	Temperature Normalization	Customer Growth	Other Adjustments and Annualizations	Sub-total	Ending March 31, 2007
Fine Schneider TSS-1*         \$2,403,804         \$1,009,000         \$1,109,000	ö	Description	- 4	or or other land	¢178 698	\$166,325	\$0	\$348,702	\$2,752,686
Rate Schedule TS-7*         \$2,098,622         \$3,699         \$1,72,099         \$1,72,099         \$2,007,519         \$2,0		Rate Schedule "RS-1"	\$2,403,984	n O 0 4		41 501 896	9	\$3,316,451	\$30,936,013
Rabe Schedule TISAT         \$1,795.627         \$1,795.627         \$1,795.627         \$1,795.627         \$1,795.627         \$1,295.627 <t< td=""><td></td><td>Rate Schedule "RS-2"</td><td>\$27,619,562</td><td>\$34,995</td><td>\$1,699,570</td><td>000,100,10</td><td>. <del>.</del></td><td>\$367,519</td><td>\$5,161,176</td></t<>		Rate Schedule "RS-2"	\$27,619,562	\$34,995	\$1,699,570	000,100,10	. <del>.</del>	\$367,519	\$5,161,176
Rais Schedule "USs-T"         \$220,330         \$220         \$10,152         \$11,356         \$1,356         \$1,570		Rate Schedule "RS-3"	\$4,793,657	\$3,879	\$188,341	\$175,299		<b>\$</b> 32 864	\$283,194
Rate Schedule "TIS-T"         \$1,374,129         \$2,296         \$11,952         \$50,096         \$27,792         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,129         \$1,374,124         \$1,374,12		Rate Schedule "GS-1"	\$250,330	\$425	\$16,752	\$11,336	105,44	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	\$2.755
Rate Schedule "TIS-5"         \$1,374,128         \$2,368         \$31,662         \$50,086         \$54,702         \$1,974,129         \$1,974,129         \$1,974,129         \$1,974,129         \$1,974,129         \$1,974,129         \$1,974,120         \$1,974,12		Rate Schedule "FTS-1"	0\$	0\$	0\$	<b>0</b> \$	\$2,755	#Z.7.50	\$1.553.837
Rate Schedule "TIS-2"         \$0 </td <td></td> <td>Rate Schedule "GS-2"</td> <td>\$1,374,129</td> <td>\$2,368</td> <td>\$91,952</td> <td>\$60,686</td> <td>\$24,702</td> <td>00 J</td> <td>85 803</td>		Rate Schedule "GS-2"	\$1,374,129	\$2,368	\$91,952	\$60,686	\$24,702	00 J	85 803
Rate Schedule "TS-4"         \$1,75,484         \$1,64,587         \$10,425         \$10,830,001         \$10,800,001		Rate Schedule "FTS-2"	0\$	0\$	80	90	\$5,803 (*53,303)	\$95,524 \$95,524	\$1,848,018
Rate Schedule "TIS-4"         \$0         \$10         \$10         \$10,296         \$5,28           Rate Schedule "TIS-4"         \$5,145,677         \$11,863         \$222,448         \$80,334         \$120,296         \$120,296         \$10,296         \$9,317,09	<b>∞</b>	Rate Schedule "GS-3"	\$1,752,494	53,161	\$115,425	\$70,241	(490,000)	\$18.826	\$18,826
Rate Schedule "TS-4"         \$5,145,957         \$1,1863         \$50-5,449         \$5         \$51,100         \$5           Rate Schedule "TS-4"         \$6         \$1,45,957         \$1,45,95		Rate Schedule "FTS-3"	0\$	0\$	0	D4 466 234	(\$223,349)	\$120,296	\$5,266,253
Rate Schedule "TIS-4"         \$0         \$144,746         \$16,921         \$20,03649)         \$46,869.679         \$41,407.68         \$41,407.46         \$41,407.86         \$41,407.	_	Rate Schedule "GS-4"	\$5,145,957	\$11,863	\$262,448	, (d)	601 700	\$91.709	\$91,709
Rate Schedule "TIS-5"         \$1,000	_	Rate Schedule "FTS-4"	0\$	0\$	<b>0</b>	O#	000,100	/ <b>\$08</b> E03)	\$4,142,149
Rate Schedule "FTS-6"         \$0         \$0         \$100,157         \$465,675	~	Rate Schedule "GS-5"	\$4,240,652	89,679	\$144,746	\$16,921	(\$209,049)	\$180 797	\$180,797
Rate Schedule "CS-6"         \$1980,518         \$10,086         \$159,135         \$10,066         \$159,135         \$10,066         \$10,06	e)	Rate Schedule "FTS-5"	0\$	0\$	<b>9</b> 0	0\$	(c)	\$650 575	\$4,631,093
Rate Schedule "TS-"         \$103.249         \$274         \$4.257         \$103.802         \$5.399,73         \$7.391	4	Rate Schedule "GS-6"	\$3,980,518	\$10,086	\$159,135	(\$70,569)	7	676 005	\$179,25
Rate Schedule "GS-7"         \$5.359,573         \$10,786         \$134,290         \$103,802         \$5.6808,451         \$3371,334         \$771,334         \$777,646,9633           Rate Schedule "FTS-7"         \$353,456         \$860         \$12,639         \$12,639         \$56,084,51         \$177,646,963         \$5371,934         \$777,646,963         \$177,646,963         \$12,639         \$10,302         \$177,646,963         \$10,002 <td>LC)</td> <td>Rate Schedule "FTS-6"</td> <td>\$103,249</td> <td>\$274</td> <td>\$4,257</td> <td>(\$2,497)</td> <td></td> <td>(67.0.0) (67.0.0)</td> <td></td>	LC)	Rate Schedule "FTS-6"	\$103,249	\$274	\$4,257	(\$2,497)		(67.0.0) (67.0.0)	
Rate Schedule "FTS-7"         \$353,456         \$860         \$12,639         \$12,639         \$333,322,634         \$351,334         \$351,334         \$351,334         \$351,334         \$351,334         \$351,334         \$351,334         \$351,334         \$50	· (c	Rate Schedule "GS-7"	\$5,359,573	\$10,786	\$134,290	\$103,802	(\$5,608,451)	(\$5,538,575)	96 962\$
Rate Schedule "NGV"         \$2.473         \$0         \$0         \$0         \$0         \$0         \$0           Rate Schedule "NGN"         \$3.519         \$0         \$1,319         \$0         \$1,319         \$0         \$1,319         \$0           Rate Schedule "NGN"         \$28,267         \$462,574         \$1,411,708         \$2,40,392         \$3,4937,583         \$5,301,473         \$5           Rate Schedule "NGN"         \$5,876,326         \$462,574         \$1,411,708         \$2,40,392         \$3,4937,583         \$5,301,473         \$5           Subtotal Revenue         \$63,288,146         \$2,867,864         \$2,419,813         \$3,448,7257         \$14,807,209         \$45,4830           Subtotal Revenue         \$14,807,209         \$0         \$45,4830         \$0         \$45,4830         \$5,81,4830         \$1,4847,257         \$1,4847,257         \$1,4847,257         \$1,4847,257         \$1,4847,257         \$1,4848,330         \$1,4847,257         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,330         \$1,4848,3	, ,	Rate Schedule "FTS-7"	\$353,456		\$12,639	(\$3,343)	\$361,778	5371,934	() () () () () () () () () () () () () (
Rate Schedule "ICR"         \$3.519         \$0         \$0         \$0         \$0         \$0         \$0           Rate Schedule "ICR"         \$28.267         \$28.267         \$6.301.473         \$1.319         \$0         \$1.319         \$0           Rate Schedule "ICR"         \$5.876,326         \$462.574         \$1.319         \$0         \$1.319         \$0           Rate Schedule "ICR"         \$5.876,326         \$462.574         \$1.417.708         \$2.40,392         \$2.40,392         \$2.40,392         \$2.40,392         \$2.419.813         \$58.30           Subtotal Revenue         \$14,807,209         \$40,048         \$0         \$454,830         \$0         \$454,830         \$1.41,807,209	. 9	"VEN" elistedas etco	\$2,473	0\$	\$0	0\$	0\$	9	
Rate Schedule "GLR"         \$0         \$1,319         \$0         \$1,319         \$0         \$1,319	<b>30</b>	Kale ochedore	014 64	O S	0\$	0\$	0\$	O\$	rd,8%
Rate Schedule "ITS"         \$5,876,326         (\$462.574)         (\$141,708)         \$240,392         (\$4,937,583)         (\$5,301,473)         \$5           Rate Schedule "ITS"         \$53,288,146         (\$370,519)         \$2,867,864         \$2,419,813         (\$14,847,257)         (\$14,807,209)         \$583,328,32           Subtotal Revenue         (\$448,392)         \$0         \$454,830         \$0         \$454,830         \$0         \$454,830           Other Revenue         \$77,646,963         (\$330,471)         \$3,322,694         \$2,419,813         (\$24,663,177)         (\$19,251,141)         \$58.3	<u>ი</u>	Rate Schedule "GLR"	E-10,00 790 800	0\$	\$1,319	0\$	O#	\$1,319	\$29,586
Rate Schedule "IIS"         \$0.570,519         \$2,867,864         \$2,419,813         \$2,419,813         \$69,8762         \$58,389,762           Subtotal Revenue         \$14,807,209         \$40,048         \$0         \$454,830         \$0         \$454,830         \$454,830         \$454,830         \$454,830         \$454,663,177         \$19,251,141         \$58,2           Cother Revenue         \$77,646,963         \$330,471         \$3,322,694         \$2,419,813         \$2,419,813         \$524,663,177         \$14,251,141         \$58,2	2	Rate Schedule "NCR"	107'57¢ 46 976 33	(\$462,574)	(\$141,708)	\$240,392		(\$5,301,473)	\$574,8
Subtorial Revenue \$14,807,209 \$40,048 \$0 \$0 (\$14,847,257) (\$14,807,209)  Off System Sales Revenue \$14,807,209 \$0 \$454,830  Off System Sales Revenue \$14,807,209 \$0 \$454,830  Other Revenue \$77,646,963 (\$330,471) \$3,322,694 \$2,419,813 (\$24,663,177) (\$19,251,141) \$58,2	5	Rate Schedule "IIS"	\$63.288.146	(\$370,519)	\$2,867,864	\$2,419,813		(\$4,898,762)	\$58,389,36
Off System Sales Revenue (\$448,392) \$0 \$454,830 \$0 \$45	55	Subtotal Keveriue		\$40,048	O\$	0\$		(\$14,807,209)	0\$
Other Revenue \$77,646,963 (\$330,471) \$3,322,694 \$2,419,813 (\$24,663,177) (\$19,251,141)	23	Off System Sales Neverine		0\$	\$454,830	O <b>\$</b>		\$454,830	\$6,4
	77	Other Revenue	28	(\$330,471)	\$3,322,694	\$2,419,813		(\$19,251,141)	\$58,395,8

# 7/5/2007 10:00 AM

Schedule No. 3-A-2 SUMMARY OF ADJUSTMENTS TO TEST YEAR SALES (MCF)

# Delaware Public Service Commission

Chesapeake Utilitles Corporation 07-J. Clausius Part V, Paragraph B.6 Company: Docket No.: Witness: Reference:

Test Period Ending March 31, 2007	1,901,073	226,209	220,029	710,858	746,535	0	158	56,750	3,063	304,601	111	4,169,397
Sub-total	216,506	26,562	31,485	81,842	111,609	.0	0	2,398	511	(177,949)	0	292,964
Other Adjustments and Annualizations	0	1,705	21,107	78,792	78,252	0	0	0	0	(179,856)	0	0
Customer Growth	98,181	9,505	(2,747)	(19,031)	27,144	0	0	0	0	16,158	0	129,210
Temperature Normalization	118,325	15,342	13,125	22,081	6,213	. 0	0	2,398	511	(14,251)	0	163,744
Test Year Adjustments	0	10	0	0	0		0	0	0	0	0	10
Test Year Ended December 31, 2006	1,684,567	199,647	188,544	629,016	634,926	0	168	54,352	2,552	482,550	111	3,876,433
Firm Rate Classes	Rate Schedule "RS"	Rate Schedule "GS"	Rate Schedule "MVS"	Rate Schedule "LVS"	Rate Schedule "HLFS"	Rate Schedule "GCR"	Rate Schedule "GLR"	Rate Schedule "NCR"	Rate Schedule "SFS"	Rate Schedule "IS"	Rate Schedule "NGV"	Total
Line No.	-	2	ო	4	5	φ	7	œ	တ	10	1	12

Schedule No. 3-A-2 SUMMARY OF ADJUSTMENTS TO TEST YEAR SALES (MCF)

# Delaware Public Service Commission

Chesapeake Utilities Corporation 07. J. Clausius

Company: Docket No.: Witness: Reference:

Test Period	Ending March 31, 2007	107,167	1,516,521	395 TTC	COC' 117	2,903	120	696'02	908	900 80	077'06	4,590	306,694	32,240	250,326		06/,17	280,126	120,804	c	•	662,140	111	168	097	067,90	304,601	4,169,397	ı
	Sub-total	10,720	173.914		31,872	992	120	7,223	SC CC	0 (0	896,3	4,590	6,394	32,240	(9 673)		71,750	39,113	48.290	i !	(342,955)	386,777	0	0		2,398	(177,949)	292,964	
	Other Adjustments and Annualizations	0	c	Þ	0	(120)	120	(634)	900	909	(4,091)	4,590	(12,617)	32.240	90000	(10,230)	71,750	34,292	47 106	-	(355,375)	380,027	0		>	0	(179,856)	0	
	Customer Growth	5.621	1 1	78,251	14,309	339	0	2 957	7,00	0	3,815	0	3,482	c		1,534	0	(2.386)	(600)	(076)	6,092	(42)	c		Þ	0	16,158	129.210	
	Temperature Normalization	000 4	, ,	95,663	17,563	547	0	. 60	4,890	0	6,844	0	15.529			7,031	0	706.7		2,104	6,328	6.792	<b>C</b>	Þ	0	2,398	(14,251)	163 744	103,744
	Test Year		D	0	0	0	c	> <u>'</u>	10	0	0	0	c	Þ	0	0	0		Þ	0	0	c	<b>,</b>	0	0	0	c		10
	Test Year Ended	December 31, 2000	96,447	1,342,607	245,513	7 137	. (	D.	63,746	0	91,658	0	i (1)	300,300	0	259,999	c	>	241,013	72,514	342 955		2/5,363	111	168	54 352	1 Co u	482,550	3,876,433
J. Clausius Part V, Paragraph B.6		Firm Rate Classes	Rate Schedule "RS-1"	Rate Schedule "RS-2"	Onto Schodula "RS3"	Nate Scriedare NO-9	Kate Schedule GS-1	Rate Schedule "FTS-1"	Rate Schedule "GS-2"	Rate Schedule "FTS-2"	Rate Schedule "GS-3"	"S SELECTION OF CO.	Kate schedule F13-5	Rate Schedule "GS-4"	Rate Schedule "FTS-4"	Rate Schedule "GS-5"		Rate Schedule "FTS-5"	Rate Schedule "GS-6"	Rate Schedule "FTS-6"		Kate Schedule (55-7	Rate Schedule "FTS-7"	Rate Schedule "NGV"	Rate Schedule "GLR"		Rate Schedule "NCK"	Rate Schedule "ITS"	Total
Witness: Reference:		Line No.	-	8		ท	4	വ	ဖ	<b>-</b>	. α	<b>o</b> (	on .	10	11	67	<u>4</u>	13	4	£,	2	9	17	18	0	<u>.</u>	20	21	22

# Scheduje No. 3-A-3 SALES AND REVENUE BY RATE CLASS

Commission
Service
Public
elaware

Company.	Chesapeake Utilities Corporation 07-	rporation													
Vitness: Reference:	J. Clausius Part V, Paragraph B.2 and B.3	9 B.3													
Description	Total	Rate "RS" Heating	RS" Other	Rate "GS"	Rate "MVS"	Rate "LVS"	Rate "HLFS" Rat	Rate "GCR" Ra	Rate "GLR" R	Rate "NCR" F	Rate "SFS"	Rate "IS" R	Rate "NGV" S	Off System Sales Revenue	Other
Actual Tweive Months Ended December 31, 2004															
Mcf Sales	4,232,636	1,664,704	29,999	230,481	218,162	779,529	582,864	27	197	78,651	4,710	643,116	196	0	0
Base Revenues	\$13,678,362 \$45,348,548	8,660,902 15,117,521	295,396 271,227	1,132,981 2,084,970	559,949 1,981,136	1,130,058	744,920 4,218,716	127 188	1,676 1,278	43,738	4,758 38,235	1,060,874 4,336,434	1,675 1,275	337,099 11,716,252	(252,053) 937,187
GOT TOVERTIBE	\$59,026,910	\$23,778,423	\$566,623	\$3,217,951	\$2,541,085	\$5,730,449	\$4,963,636	\$315	\$2,954	\$43,738	\$42,993	\$5,397,308	\$2,950	\$12,053,351	\$685,134
Actual Twelve Months Ended December 31, 2005	4 493 960	1.848.580	25,562	236,380	223,339	792,640	596,512	O	168	59,148	1,926	709,492	113	0	o
	614 654 04B	684 617	267.522	1,170,319	576,938	1,129,367	732,475	0	1,520	33,011	2,621	1,240,321	1,139	397,626	(583,428)
Base Revenues GSR Revenues	\$66,429,992	22,181,288	299,401	2,814,361	2,677,904	6,496,197	6,063,079	0	1,588	(11,679)	20,701	7,058,808	783	18,290,350	537,211
Total Revenues	\$81,084,040	\$31,865,905	\$566,923	\$3,984,680	\$3,254,842	\$7,625,564	\$6,795,554	\$0	\$3,108	\$21,332	\$23,322	\$8,299,129	\$1,922	\$18,687,976	(\$46,217)
Test Year - Twelve Months Ended December 31, 2006		1	1	6	9	000	900 FC9	c	89	54 352	2,552	482,550	111	O	0
Mcf Sales	3,876,433	1,665,058	19,509	199,647	188,544	910,829	024,920	D	2					000	406 011)
Base Revenues GSR Revenues	\$14,488,335 \$63,158,628	9,869,796 \$24,425,733	239,882 \$281,792	1,116,443	524,437 \$2,766,064	985,876 \$6,407,689	771,656 \$6,993,575	0	1,379	28,267 \$0	3,147 \$34,094	1,042,998 \$4,833,328	\$1,098	\$14,498,119	(\$42,381)
Total Davisoning	\$77,646,963	\$34,295,529	\$521,674	\$4,073,820	\$3,290,501	\$7,393,565	\$7,765,231	\$0	\$3,519	\$28,267	\$37,241	\$5,876,326	\$2,473	\$14,807,209	(\$448,392)
Test Period - Twelve Months Ended March 31, 2007							1	•	9	750	2 082	304 B01	हा स स	0	0
Mcf Sales	4,169,397	1,881,370	19,703	226,209	220,029	710,858	746,535	<b>ɔ</b>	0	06,70c	n n	5	- I	•	
Base Revenues GSR Revenues	\$15,373,957 \$43,021,865	10,616,506 \$27,709,335	\$239,631 \$284,403	\$1,209,619 3,276,673	\$600,973 2,753,169	\$1,163,460 3,786,989	\$913,957 5,181,215	0	\$1,379 2,140	\$34,983 (5,397)	\$3,719 39,304	\$574 853 0	\$1,375 1,098	O CO	\$13,502 (7,064)
Total Revenues	\$58,395,822	\$38,325,841	\$524,034	\$4,486,292	\$3,354,142	\$4,950,449	\$6,095,172	80	\$3,519	\$29,586	\$43,023	\$574,853	\$2,473	0\$	\$6,438

# Schedule No. 3-B OPERATING EXPENSES

## **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07

Witness: Reference:	M. Dewey Part V, Paragraph C.1  Description	Test Year Ended December 31, 2006	Test Period Ending March 31, 2007
Line No.		<del></del>	
	Operations and Maintenance Expenses		
	Operations		
1	Manufactured Gas Production	<b>\$16,754</b>	\$25,350
	Purchased Gas	63,158,628	43,021,865
2		921,78 <b>4</b>	1,126,691
3	Distribution Expense	1,165,026	1,234,166
4	Customer Accounting Expense		274,852
5	Sales Expense	278,702	
6	Administrative and General Expense	3,384,161	3,919,591
7	Total Operations Expense	\$68,925,055	\$49,602,515
,	•		
	<u>Maintenance</u>		
8	Manufactured Gas Production	\$17,205	\$17,216
	Distribution Expense	475,505	527,758
9		17,837	24,587
10	Administrative and General Expense	\$510,547	\$569,561
11	Total Maintenance Expense		
40	Total Operations and Maintenance Expense	\$69,435,602	\$50,172,075
12		2,599,655	2,382,025
13	Depreciation and Amortization Expense	\$72,035,257	\$52,554,100
14	Total Operating Expense	φ12,000 <u>,2</u> 01	: <b>===</b>

# Schedule No. 3-C PAYROLL COSTS

# Delaware Public Service Commission

Company: Chesapeake Utilities Corporation
Docket No.: 07Witness: M. Dewey
Reference: Part V, Paragraph C.4

	<u> </u>	Taxes Benefits Costs	\$5.852.517		\$89.861 \$252,804 \$1,411,355		\$234,352 \$871,377 \$4,441,161
Test Period	<b>G</b>	Pensions		\$15,394	¥	<del>}</del>	\$15,394
	Direct Payroll	Costs		\$4,388,730		\$1,068,691	\$3,320,039
		lotal Payroll Costs		\$5,115,451		\$1,285,357	\$3,830,094
	-31,2006	Other		\$850,040		\$226,890	\$623,150
	Test Year Ended December 31,2006	Payroll Related	- dyes	\$298,416		\$83,636	\$214,780
	Test Ye		Pensions	\$20,182		\$3,778	\$16,404
		Payroll	Costs	\$3,946,813		\$971,053	\$2,975,760
M. Daway	Part V, Paragraph C.4		Distribution	Delaware Division Payroll	Less	Amounts Charged to Construction	Total Delaware Expense Portion (1 - 2)
Witness:	Reference:		Line No.	•	-	8	ო

# Delaware Public Service Commission

Chesapeake Utilities Corporation 07-Part V, Paragraph C.5 M. Dewey Company: Docket No.: Witness:

Reference:

Executive	\$150,087	\$102,627	\$68,375	\$114,200	\$49,361	\$484,650
Term Life Insurance (2)	\$467	187	118	233	47	\$1,052
Company Automobile (1)	\$600	490	1,090	320	677	\$3,177
Annual Incentive Bonus	\$73,648	43,662	28,692	37,749	19,636	\$203,387
Delaware Division Annual Salary	\$75,372	58,288	38,475	75,898	29,001	\$277,034
Name and Title	John R. Schimkaitis, President & CEO	Vacant, Executive Vice President & COO	Michael P. McMasters, Vice President & CFO	Stephen C. Thompson, Vice President	Beth Cooper, Vice President & Treasurer	
		۰ ۸	ı m	, 4	· ư	ာ ထ

Executive Total

(1) Company Automobile based on 2006 personal use of vehicle from W-2 adjustment (2) Benefits - Term Life Insurance premiums paid by the Company.

Notes:

# Schedule No. 3-E SALES PROMOTION AND ADVERTISING EXPENSES

# Delaware Public Service Commission

Chesapeake Utilities Corporation 07-M. Dewey Part V, Paragraph C.9

Company:
Docket No.:
Witness:
Reference:

0/	Delaware Portion	\$51,858	3,818	\$55,676
Test Period Ending March 31, 2007	Description of Activity	Customer Information and Demonstrations	Advertising	
5006	Delaware Portion	\$50,865	3,818	\$54,683
Test Year Ended December 31, 2006	Description of Activity	Customer Information and Demonstrations	Advertising	1 11
	Description	Demonstration and Selling Expense	Advertising Expense	Total
	Account No.	912	913	
	oN ON	1	7	က

# Schedule No. 3-F CONTRIBUTIONS AND LOBBYING COSTS

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.: 07-

Witness:

M. Dewey

Reference: Part V, Paragraph C.10 and C.11

No contributions for educational or other charitable purposes or lobbying costs are included as part of the cost of service to be recovered from the ratepayers.

## Schedule No. 3-G SOCIAL AND SERVICE CLUB DUES

#### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

Reference:

M. Dewey
Part V, Paragraph C.12

		Test Year Ended	Test Period Ending March 31, 2007
Line No.	Department	<u>December 31, 2006</u>	Water 51, 2007
		\$0	\$442
1	MG107 - Director of Natural Gas Distribution	19	20
2	MG110 - Division Operations Manager	289	289
3	MG113 - Vice President of ESNG	5	0
4	MG117 - Engineering Manager	15	16
5 .	MG119 - Division Operations Manager	463	0
6	MG120 - Marketing Manager	786	804
7	MK103 - Marketing - Distribution	45	45
8	MK104 - Marketing - Distribution	208	209
9	SM100 - Safety Department	22	22
10	SV102 - Service Department	187	185
11	AC300 - Corporate Accounting	490	439
12	BD300 - Board of Directors	546	573
13	HR400 - Human Resources	37	37
14	IA200 - Internal Audit	189	166
15	IR300 - Investor Relations	1,340	1,300
16	MG302 - President & CEO	1,340	109
17	RM200 - Risk Management		261
18	TM300 - Treasury Management	290	201
19	Total	\$5,045	\$4,917

## Schedule No. 3-H RATE CASE EXPENSE

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part V, Paragraph C.13

Comparison of Projected Expenses of Current Case to Prior Rate Case

Line No.	Item of Expense	Current Case Estimated	Prior Case Actual
1 2 3 4 5 6	State Commission Expenses Legal & Court Reporting Cost of Service, Rate Design Cost of Capital Rate Base / O & M Expenses Depreciation Miscellaneous Estimated Expenses	\$175,000 75,000 68,500 30,000 30,000 39,925 10,000	\$116,197 41,018 137,526 29,460 53,469 0 10,489
8	Total	\$428,425	\$388,159

# Schedule No. 3-H-1 INTERCOMPANY ACCOUNT ANALYSIS

# Delaware Public Service Commission

Chesapeake Utilities Corporation 07-Company: Docket No.: Witness: Reference:

M. Dewey Part V, Paragraph C.14

		Test Year: Tw	Test Year: Twelve Months Ended December 31, 2006	nber 31, 2006	ļ	Test Period: Tv	Test Period: Twelve Months Ending March 31, 2007	31, 2007	
e S S	Description	Amount	Allocation Basis	Change in Allocation	1	Amount	Allocation Basis	Change in Allocation	Description
-	Rents	\$196,058	Employee Allocation	°Z		\$307,333	Employee Allocation	Š	Facility Rent
· (V	BravePoint, Inc. Information System Services	\$36,559	Department Allocation	Š	£	\$37,059	Department Allocation	o Z	Information Systmen Services
ო	Natural Gas Purchases	\$7,506,678	Direct	S S		\$7,506,678	Direct	<u>0</u>	Natural gas Purchases
4	General & Administrative	\$767,826	MMM (Distrigas)	Yes	(2)	\$734,532	MMM (Distrigas)	<u>8</u>	General corporate services
ĸ	Purchases of Natural Gas for Facilities	\$1,610	Invoiced Rates	8		\$1,754	Invoiced Rates	S Z	Utility Expense
ဖ	Purchases of Propane for Fork Lifts	\$103	Invoiced Rates	o N		\$112	Invoiced Rates	S N	Fork Lift Fuel
	Services for Sharp	(\$1,227)	Time Worked	8	(3)	(\$1,245)	Time Worked	°Z	Service Provided for Sharp

(1) BravePoint provides general information system advisory services and specific assistance for IT projects, as needed. These Services are charged to the department requiring the services and allocated based on each department's specific allocation.

(2) The basis for allocating the overhead costs is a "Distrigas" style methodology. This methodology was put into place effective April 1, 2006. Some corporate departments are allocated directly to Chesapeake Utilities Delaware Division based on work plans or other methodologies. These costs are not considered coporate overhead and are not included on this schedule.

(3) Specific tasks were performed by Natural Gas Employees for the Sharp Propane group. A credit for the time worked is calculated and allocated to the Natural Gas companies along with other departmental expenses.

### Schedule No. 3-I OPERATING TAXES

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Steinmetz

Reference:

Part V, Paragraph C.15.a

Line No.	Description	Test Year Ended December 31, 2006	Test Period Ending March 31, 2007
1	Federal Income Tax - Current	\$2,041,678	\$1,063,276
2	State Income Tax - Current	557,373	289,486
3	Deferred Federal Income Tax	(1,009,788)	12,817
4	Deferred State Income Tax	(274,922)	3,491
5	Sub-total	\$1,314,341	\$1,369,070
6	Other Federal, State and Local Taxes (Schedule 3-M)	1,133,721	1,349,426
7	Total Operating Taxes	\$2,448,062	\$2,718,496

# Schedule No. 3-J TEST PERIOD FEDERAL AND STATE INCOME TAX

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Steinmetz

Reference:

Part V, Paragraph C.15.b

Line No.	Description		Test Period Ending March 31, 2007
1	Operating Income before Income Taxes and Interest Ex	pense	\$4,453,445
2	Less: Interest Expense for the Test Period		1,115,888
3			\$3,337,557
<b>4</b> 5	Permanent Differences Amortization of Unfunded Deferred Income Tax Liability	<i>!</i>	3,820 26,159
6 7 8 9 10 11 12 13 14 15 16	Timing Differences: Accelerated Depreciation Unrecovered Purchased Gas Cost Bad Debts Capitalization of Overhead and Interest Environmental Costs Pension Other Post-Retirement Benefits Real Property Taxes Self-Insurance Rate Case Expense Regulatory Asset		(411,106) 719,771 6,939 35,740 12,461 0 6,565 (13,032) (53,445) (344,007)
17	Total Timing Differences		(\$40,114)
18	State Taxable Income		\$3,327,422
19	State Tax at 8.7%	8.70%	\$289,486
20	Federal Taxable Income		\$3,037,936
21	Federal Income Tax at 35%	35.00%	\$1,063,276
22	Total Current Income Tax Expense ( 19 + 21 )		\$1,352,762

# Schedule No. 3-K TEST PERIOD DEFERRED FEDERAL AND STATE INCOME TAX

#### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

Witness:

J. Steinmetz

Reference:	Part V, Paragraph C.15.b			.a.
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	• • •		Test Perio	
٠		<u> </u>	Ending March 3	
Line No.	Description	Tax Basis	Federal	State
	Deferred Income Taxes:			
1	Accelerated Tax Depreciation			\$35,766
2	Deferred State Tax	(\$411,106)	m404.000	<b>\$35,700</b>
3	Deferred Federal Tax	(\$375,340)	\$131,369	
4	Unrecovered Purchased Gas Costs			(ሱርዓ ርዓባ\
5	Deferred State Tax	\$719,771		(\$62,620)
6	Deferred Federal Tax	\$657,151	(\$230,003)	
U .	Deletion i edelati valv			
7	Bad Debts	#C 020		(\$604)
8	Deferred State Tax	\$6,939	/en n47\	(ψου-)
9	Deferred Federal Tax	\$6,335	(\$2,217)	
10	Capitalization of Overhead and Interest			(#2 400 <u>)</u>
11	Deferred State Tax	\$35,740		(\$3,109)
12	Deferred Federal Tax	\$32,631	(\$11,421)	
13	Environmental Costs			
	Deferred State Tax	\$12,461		(\$1,084)
14	Deferred Federal Tax	\$11,377	(\$3,982)	
15	Deletted Lederal Lax	. ,	·	
16	Pension	\$0		\$0
17	Deferred State Tax	\$0	\$0	
18	Deferred Federal Tax	Ψ3	•	
19	Other Post-Retirment Benefits	\$6,565		(\$571)
20	Deferred State Tax	\$5,99 <del>4</del>	(\$2,098)	(+- /
21	Deferred Federal Tax	, φυ <sub>1</sub> σσ <del>4</del>	(42,000)	
22	Real Property Taxes	(0.40.000)		\$1,134
23	Deferred State Tax	(\$13,032)	<b>64.404</b>	Ψ1,10-
24	Deferred Federal Tax	(\$11,898)	\$4,164	
25	Self-Insurance			<b>64.050</b>
26	Deferred State Tax	(\$53,445)		\$4,650
27	Deferred Federal Tax	(\$48,795)	\$17,078	
28	Rate Case Expense			
29	Deferred State Tax	(\$344,007)		\$29,929
30	Deferred Federal Tax	(\$314,078)	\$109,927	
24	Regulatory Asset			
31	Deferred State Tax	\$0		\$0
32	Deferred State Tax  Deferred Federal Tax	\$0	\$0	
33	Deletted Legeral Lax		040.047	\$2.401
34	Total Deferred Income Taxes		\$12,817	\$3,491
35	Total Current Income Taxes		\$1,063,276	\$289,486
			\$1,076,093	\$292,977
36	Total Income Taxes		<u> </u>	
37	Statutory Income Tax Rates		35.00%	8.70%

#### **Delaware Public Service Commission**

Company: Chesapeake Utilities Corporation

Docket No.: 07-

Witness: J. Steinmetz

Reference: Part V, Paragraph C.15.c, d, e & f

#### Statement on Deferred Tax Accounting

Deferred income results from the fact that certain transactions affect the determination of net income for financial accounting purposes in one reporting period and the computation of taxable income and income taxes payable in different reporting periods. The items that generate deferred income taxes are listed below:

- 1) Accelerated depreciation methods are utilized for income tax reporting while straight-line depreciation is used for financial reporting purposes.
- 2) Purchase gas costs as incurred are utilized as a current deduction for income tax reporting while a deferred method is utilized for financial reporting.
- 3) Bad debts are a reduction for income tax reporting as write offs occur while an allowance is maintained for bad debts for financial reporting purposes.
- 4) The tax rules associated with the capitalization of overheads and interest on self-constructed capital projects generates additional capitalization of overheads and interest for income tax reporting which is not required for financial reporting.
- 5) Certain environmental costs are deductible for income tax reporting in the year costs are incurred.
- 6) With respect to accounting for pension expense for tax purposes, the Company deducts the amounts paid during the year, subject to certain limitations. For financial reporting purposes the Company expenses the net periodic pension costs based on actuarial calculations in accordance with FAS 87.

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.: 07-

Witness:

J. Steinmetz

Reference: Part V, Paragraph C.15.c, d, e & f

- 7) Other post retirement benefit expenses for tax purposes are accounted for in the same manner as pension expense as explained above.
- 8) Real property taxes are deductible on a cash basis for income tax reporting while an accrual basis is utilized for financial reporting.
- 9) Self-Insurance reserve amounts are deductible on a cash basis for income tax reporting and on an accrual basis for financial reporting.

#### SFAS No. 109 Accounting for Income Taxes

Effective January 1, 1993, the Company adopted Statement of Financial Accounting Standards No. 109 "Accounting for Income Taxes" ("SFAS No. 109"). The adoption of SFAS No. 109 changed the method of accounting for income taxes from the deferred method to the asset and liability approach.

The principal effect on the Company's financial statements of adopting SFAS No. 109 was the recording of deferred regulatory assets and liabilities for the estimated deficiency and excess deferred income taxes associated with depreciation.

At the point of adoption of SFAS No.109, the Company was required to have all deferred income taxes associated with temporary differences between financial statement and tax basis of assets and liabilities recorded at current effective income tax rates. All deferred income tax account balances at December 31, 1992 were reconciled to insure that the balance for each timing difference was at current income tax rates, with the exception of accumulated depreciation.

The calculation to reconcile deferred income taxes associated with accumulated depreciation was slightly more complex because the book and tax basis had to be adjusted for Equity Allowance for Funds Used During Construction ("AFUDC") and Investment Tax Credit ("ITC") basis reduction, respectively. At the point of adoption of SFAS No.109, the reconciliation determined that the Company's

#### **Delaware Public Service Commission**

Company: Chesapeake Utilities Corporation

Docket No.: 07-

Witness: J. Steinmetz

Reference: Part V, Paragraph C.15.c, d, e & f

balance for accumulated deferred income taxes associated with depreciation was unfunded by \$194,020.

SFAS No. 109 then required the Company to establish a deferred regulatory asset and deferred income tax liability associated with the revenue requirement and corresponding income tax liability to reflect the deficiency. To complicate accounting further, the deficiency (\$194,020) is actually the net of over funded deferred taxes for some years (\$329,405) and under funded deferred taxes for other years (\$135,385). The excess deferred income taxes were generated from the reduction of the income tax rates in the mid 1980's. The Company recorded the following journal entries in March 1993 to record the excess and under funded deferred tax liability:

	<u>Debit</u>	<u>Credit</u>
26DP 2822	109 Reg Asset-Rev Req-Depreciation \$546,812 Acc Def I/T-Depreciation-Long Term Acc Def I/T-Depreciation-Long Term 109	\$329,405 217,407

To record the revenue requirement associated with unfunded income tax liability on depreciation ( $$329,405 \times 1.66 = $546,812$ )

The Company has previously utilized the average rate assumption method for calculating and recording deferred income taxes associated with depreciation.

	<u>Debit</u>	Credit
26DP 2829	Acc Def I/T-Depreciation-Long Term \$135,385 Acc Def I/T-Depreciation-Long Term 109 89,354 109 Regulatory Liability Depreciation	\$224,739

To record negative revenue requirement associated with excess deferred income taxes on depreciation ( $$135,385 \times 1.66 = $$224,739$ )

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.: 07-

Witness:

J. Steinmetz

Reference: Part V, Paragraph C.15.c, d, e & f

Listed below are the general ledger accounts, balances and a reconciliation at December 31, 2006 related to depreciation which were established upon the implementation of SFAS No. 109:

1932 1823 2970 2540	109 Reg Asset-Rev Req-Depreciation 109 Regulatory Liability Depreciation Net Revenue Requirement	\$251,349 ( <u>108,056</u> ) \$143,293
26DP 2829	Acc Def I/T-Depreciation-Long Term 109 Deferred income tax deficiency at Dec. 31, 2006	( <u>59,168</u> ) <u>\$ 84,125</u>

In June 1996, in accordance with SFAS No. 109, the Company recorded the following journal entry to recognize the revenue requirement associated with Equity AFUDC on capital projects closed in 1995:

		<u>Debit</u>	<u>Credit</u>
1931 1823	109 Reg Asset-Equity AFUDC	\$65,885	
26AF 2829	Acc Def I/T AFUDC-Long Term 109		\$26,185
	Acc Def I/T-Depreciation-Long Term		39,700

The annual amortization of the deferred income tax deficiency associated with the implementation of SFAS No. 109 was \$8,412. This excluded any amortization of the deferred tax deficiency associated with the Equity AFUDC. The Company has included an increase of \$2,223 to bring the total amortization to \$10,635 annually, including the amortization of Equity AFUDC.

#### Statement on Investment Tax Credit Accounting

Investment tax credit utilized to reduce federal income taxes are deferred and generally amortized over the useful lives of the related utility plant. Chesapeake normalizes investment tax credit in accordance with Section 46 (f) (1) of the Internal Revenue Code (Option 1).

#### **Delaware Public Service Commission**

Company: Chesapeake Utilities Corporation

Docket No.: 07-

Witness: J. Steinmetz

Reference: Part V, Paragraph C.15.c, d, e & f

#### Statement on Allocation of the Consolidated Federal Income Tax

Present Company policy provides that each company and division compute its income tax liability on a separate company (stand alone) basis. However, in the event that on the separate company basis, a company or division should incur a taxable loss or unused investment tax credit which is utilized elsewhere on the consolidated tax return, the parent reimburses the company or the division for the tax benefits realized. Earnings in equity of subsidiaries are eliminated in the consolidated return.

# Schedule No. 3-L UNAMORTIZED INVESTMENT TAX CREDIT

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Steinmetz

Reference:

Part V, Paragraph C.15.e

Unamortized Balance as of December 31, 2005	\$88,745
ITC Generated during TME December 31, 2006	0
Amortization	(16,068)
Unamortized Balance as of December 31, 2006	\$72,677
ITC Generated January - March 2007	0
Amortization January - March 2007	(4,017)
Unamortized Balance as of March 31, 2007	\$68,660

# Schedule No. 3-M OTHER FEDERAL, STATE AND LOCAL TAXES

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

M. Dewey

Reference:

Part V, Paragraph C.15.g

Line No.	Description	Test Year Ended December 31, 2006	Test Period Ending March 31, 2007
1	Payroll Taxes	<u>\$214,780</u>	\$234,352
2	Property Taxes	744,434	916,534
3	Revenue Related Taxes	149,975	175,187
4	Sub-total	\$1,109,189	\$1,326,073
	Other Taxes		
5	Natural Gas Vehicle	\$470	\$373
6	State Franchise	18,871	17,598
7	Other	5,191	5,382
8	Sub-total Other Taxes	\$24,532	\$23,353
9	Total Other Federal, State and Local Taxes	\$1,133,721	\$1,349,426

# Schedule No. 3-N ALLOWANCE FOR FUNDS USED DURING CONSTRUCTION

#### **Delaware Public Service Commission**

Company: Chesapeake Utilities Corporation

Docket No.: 07-

Witness: Matthew Dewey

Reference: Part V, Paragraph D.1 and D.3

The Company computes Allowance For Funds Used During Construction ("AFUDC") for capital projects that meet certain criteria. The criteria for applying AFUDC to a capital project is that the capital project costs at least fifty thousand dollars (\$50,000), and will take more than six months to complete. The component of AFUDC for borrowed funds (allowance for borrowed funds used during construction) includes the cost of short-term and long-term debt used to finance utility construction. The component of AFUDC for other funds (allowance for other funds used construction) includes the cost of common equity used to finance utility construction.

AFUDC is an accounting procedure whereby the cost of borrowed and other funds used to finance utility construction projects is capitalized as part of utility plant with a corresponding credit to income. On the income statement, allowance for borrowed funds used during construction is reported as a credit to interest expense, and allowance for other funds used during construction is reported as other income. The Company accrues AFUDC on all eligible capital projects as defined above. AFUDC is not taxable income and the depreciation of capitalized AFUDC is not a tax-deductible expense.

There was no AFUDC for the years 2002, 2003, 2004, 2005 and 2006.

### Schedule No. 3-O OTHER INCOME AND DEDUCTIONS

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

M. Dewey

Reference:

Part V, Paragraph E.1

Line No.	Description	Test Year Ended December 31, 2006	Test Period Ending March 31, 2007
1	Amortization of ITC	\$16,068	\$16,068
2	Merchandise and Jobbing Net Income	(6,676)	(3,294)
3	Charitable Contribution	(37,508)	(39,708)
4 .	Other	19,239	40,379
5	Total Net Other Income	(\$8,877)	\$13,444

# Schedule No. 4 PROPOSED FAIR RATE OF RETURN

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part VI, Paragraph A.1

#### 1. Cost of Capital Summary

Type of Capital	Capital Structure Ratio in %	Cost Rate	Weighted Cost of Capital
Long-Term Debt	38.19%	6.74%	2.57%
Common Equity	61.81%	11.50%	7.11%
Total Cost of Capital	100.00%	•	9.68%

#### Schedule No. 4-A CAPITAL STRUCTURE AND RELATED RATIOS

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

J. Clausius

Witness:

Part VI, Paragraph A.2

Reference:	Reference: Part VI, Paragraph A.2  At Test Year End-Dece		Part VI, Paragraph A.2  At Test Year End-December		cember 31, 2006	At Test Period End-N	flarch 31, 2007
Line No.	Description	Amount Outstanding	Ratios	Amount Outstanding	Ratios		
	Long-Term Debt:						
1	Senior Notes	\$69,000,000	37.82%	\$68,000,000	37.13%		
2	Convertible Debentures	1,970,000	1.08%	1,944,000	1.06%		
3	Total Long-Term Debt	\$70,970,000	38.90%	\$69,944,000	38.19%		
4	Consolidated Common Equity	\$111,486,102	61.10%	\$113,202,012	61.81%		
5	Total Permanent Capital	\$182,456,102	100.00%	\$183,146,012	100.00%		

The amounts shown above for long-term debt represent the actual December 31, 2006 and expected Test Period outstanding long- term debt of Chesapeake Utilities Corporation, excluding current portions of long-term debt. They also exclude \$80,000 of debt for an unregulated subsidiary of Chesapeake.

The consolidated common equity amount shown above was adjusted to add back the effect of Other Comprehensive Income.

### Schedule No. 4-B COMPOSITE COST RATE OF DEBT

#### **Delaware Public Service Commission**

Company:

Chesapeake Utilities Corporation

Docket No.:

07-

J. Clausius

Witness: Reference:

Part Vi, Paragraph B.2

		Amount		Cost R	ate
Line No.	Series or Issue Designation	Outstanding Test Period Ending March 31, 2007	Percent To Total	Schedule 4-C Effective	Weighted
1	Chesapeake Senior Note 1	\$0	0.0000%	8.6560%	0.00%
2	Chesapeake Senior Note 2	\$2,727,273	3.8992%	7.3224%	0.29%
3	Chesapeake Senior Note 3	\$4,000,000	5.7189%	6.9863%	0.40%
4	Chesapeake Senior Note 4	\$14,000,000	20.0160%	7.9136%	1.58%
5	Chesapeake Senior Note 5	\$27,272,727	38.9922%	6.7080%	2.62%
6	Chesapeake Senior Note 6	\$20,000,000	28.5943%	5.5560%	1.59%
7	Convertible Debentures	\$1,944,000	2.7794%	9.5263%	0.26%
8	Total	\$69,944,000	100.0000%		6.74%

The amounts shown above represent the expected Test Period outstanding long- term debt of Chesapeake Utilities Corporation, excluding current portions of long-term debt. They also exclude \$80,000 of debt for an unregulated subsidiary of Chesapeake.

### Schedule No. 4-B-1 COMPOSITE COST RATE OF DEBT

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

.: 07-

Witness:

J. Clausius

Reference:

Part VI, Paragraph B.2

Line No.	Series or Issue Designation	Amount Outstanding at December 31, 2006	Principal Payments through March 31, 2007	Amount Outstanding at March 31, 2007
1	Chesapeake Senior Note 1	\$1,000,000	\$1,000,000	\$0
2	Chesapeake Senior Note 2	2,727,273	0	\$2,727,273
3	Chesapeake Senior Note 3	4,000,000	0	\$4,000,000
4	Chesapeake Senior Note 4	14,000,000	0	\$14,000,000
5	Chesapeake Senior Note 5	27,272,727	0	\$27,272,727
6	Chesapeake Senior Note 6	20,000,000	0	\$20,000,000
7	Convertible Debentures	1,970,000	26,000	\$1,944,000
8	Total	\$70,970,000	\$1,026,000	\$69,944,000

The amounts shown above represent the actual December 31, 2006 and expected Test Period outstanding long-term debt of Chesapeake Utilities Corporation, excluding current portions of long-term debt. They also exclude \$80,000 of debt for an unregulated subsidiary of Chesapeake.

# Schedule No. 4-C CALCULATION OF THE EFFECTIVE COST RATE FOR LONG-TERM DEBT

# Delaware Public Service Commission

Chesapeake Utilities Corporation 07-J. Clausius Part VI, Paragraph B.2

Company: Docket No.: Witness: Reference:

Line No	Series	Stated Interest or Coupon Rate	Nominal Date of Issuance	Date of Maturity	Average Term in Years	Original Amount Issued	Premium or (Discount) at Issuance	Company Issuance Expenses	Net Proceeds	Net Proceeds Ratio	Effective Cost Rate
-	Chesapeake Senior Note 1	7.97%	15-Jan-1993	1-Feb-2008	10.5	\$10,000,000	0\$	\$451,547	\$9,548,453	95.485%	8.6560%
8	Chesapeake Senior Note 2	6.91%	1-Oct-1995	1-Oct-2010	10.0	\$10.000,000	0\$	\$278,379	\$9,721,621	97.216%	7.3224%
ო	Chesapeake Senior Note 3	6.85%	15-Dec-1997	1-Jan-2012	10.5	\$10,000,000	\$0	\$97,686	\$9,902,314	99.023%	6.9863%
4	Chesapeake Senior Note 4	7.83%	29-Dec-2000	1-Jan-2015	10.5	\$20,000,000	0\$	\$114,044	\$19,885,956	99.430%	7,9136%
ហ	Chesapeake Senior Note 5	6.64%	31-Oct-2002	31-Oct-2017	10.0	\$30,000,000	0\$	\$141,831	\$29,858,169	99.527%	6.7080%
φ	Chesapeake Senior Note 6	5.50%	12-Oct-2006	12-Oct-2020	9.5	\$20,000,000	<b>0</b> \$	\$79,566	\$19,920,434	99.602%	5,5560%
,	Convertible Debentures	8.25%	15-Feb-1989	1-Mar-2014	n/a	\$5,000,000	0\$	\$471,322	\$4,528,678	90.574%	9.5263%

#### Schedule No. 4-F PUBLIC OFFERINGS OF COMMON STOCK

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part VI, Paragraph D.1

Reference:	Part VI, Paragraph D. I			Dividend Reinvestment	
Line No.	ltem	Public Offering	Public Offering	Program (3)	
1	Date of Prospectus	11/15/06	11/15/06	01/18/05	
2	Subscription Offering Ratio (2)	n/a	n/a	n/a	
3	Number of Shares Offered	90,045	600,300	750,000	
4	Number of Shares Issued	90,045	600,300	73,851 (3)	I
5	Offering Price	\$30.10	\$30.10	(3)	ı
6	Underwriting Discount	\$1.125	\$1.125	(3)	I
7	Gross Proceeds to Company	\$2,710,355	\$18,069,030	(3)	1
8	Estimated Company Expenses	<b>\$</b> 0 (1	\$900,338	\$40,576	
9	Earnings Per Share (Actual Reported) for 12 Months Ended September 30, 2006	\$1.81	\$1.81	(3)	)
10	Net Proceeds Per Share	\$28.975	\$28.60	(3)	)
11	Latest Annualized Reported Dividend at Time of Offering	\$1.16	\$1.16	(3)	)
12	Book Value Per Share as of September 30, 2006	\$14.81	\$14.81	(3)	)
13	Earnings/Net Proceeds Ratio	6.25%	6.33%	(3)	)
14	Net Proceeds/ Book Ratio	1.96	1.93	(3)	)
15	Dividend Yield on Offering Price	3.85%	3.85%	(3)	)
16	Pro Forma Permanent Capital (After New Financing)	\$185,106,149	\$182,497,095	(3)	)

- (1) All expenses were included in the base offering.
- (2) Applies to rights offerings, none of the above are rights offerings.
- (3) Chesapeake Utilities Corporation has a Dividend Reinvestment and Direct Stock Purchase Plan that permits Plan participants to elect to invest all or a portion of the dividends on their shares of Chesapeake common stock, when paid, in additional shares of Chesapeake common stock. Additionally, Plan participants, other registered stockholders and new investors are permitted to purchase shares of Chesapeake common stock in a convenient manner without incurring broker fees. The current Plan, dated January 18, 2005, amends and replaces the Plan as originally adopted effective on April 27, 1989. The number of shares issued as shown above represent shares issued through December 31, 2006. The pricing of the shares will change with the market value of the stock. There is no underwriting discount associated with the Plan. The proceeds to the Company will vary with the market value of the stock. The number of shares issued on a monthly basis for the reinvestment of dividends and optional cash payments are determined using the average high and low prices on the fifth day of each month, or the next buiness day if the fifth is a holiday or occurs on the weekend.

# Schedule No. 4-F-1 SUMMARY STATEMENT OF COMMON EQUITY CHANGE

#### **Delaware Public Service Commission**

Company: Chesapeake Utilities Corporation

Docket No.: 07-

Witness: J. Clausius

Reference: Part VI, Paragraph D.2

There have been no stock dividends, splits, or par value changes since the last rate case filing in 2001.

#### Schedule No. 4-G COMPARATIVE FINANCIAL DATA - GENERAL

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

)7-

Witness: J. Clausius

Reference:

Part VI, Paragraph D.3

Reference:	Part VI, Paragraph D.3	2005 Next Most Recent	2006 Most Recent	Test Year Ended
Line No.	<u>Item</u>	<u>Calendar Year</u>	Calendar Year	<u>December 31, 2006</u>
1 .	Embedded Cost - Long-Term Debt	7.26%	6.69%	6.69%
2	Embedded Cost - Preferred Stock	n/a	n/a	n/a
3	Pretax Interest Coverage	4.27	4.00	4.00
4	Pretax Interest Coverage, Before AFUDC	4.16	3.63	3.63
5	After Tax Interest Coverage	3.04	2.82	2.82
6	After Tax Interest Coverage, Before AFUDC	2.96	2.56	2.56
7.	Indenture Provision Coverage 1/	3.79	3.64	3.64
8	After Tax Interest & Pfd. Div. Coverage	3.04	2.82	2.82
9	After Tax Interest & Pfd. Div. Coverage, Before AFUDC	2.96	2.56	2.56
10	Moody's Bond Rating - Senior Debt	not rated	not rated	not rated
11	S & P Bond Rating - Senior Debt	not rated	not rated	not rated
12	Moody's Preferred Stock Rating	n/a	n/a	n/a
13	S & P Preferred Stock Rating	n/a	n/a	n/a
14	Rate of Return on Net Plant in Service	5.19%	4.36%	4.36%
15	Rate of Return on Total Capital	12.35%	9.45%	9.45%
16	Percentage of Revenues from Gas Service 2/ Percentage of Revenues from Other 2/	99.98% 0.02%	99.98% 0.02%	99.98% 0.0 <b>2</b> %
17	Composite Depreciation Rates	3.77%	3.50%	3.50%

Indentures to the long-term debt of the Company contain various restrictions. The most stringent restrictions state that the Company must maintain an equity to total capitalization ratio of at least 40% and the pro-forma fixed charge coverage ratio must be 1.5 times. The Company is in compliance with all of its debt covenants.

<sup>2/</sup> This represents the percentage of revenues from gas service for the Delaware Division only.

#### Schedule No. 4-H COMPARATIVE FINANCIAL DATA - COMMON STOCK (1)

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

J. Clausius

Witness: Reference:

Part VI, Paragraph D.3

Line No.	ltem	2005 Next Most Recent Calendar Year	2006 Most Recent Calendar <u>Year</u>	Test Year Ended December 31, 2006
1	Shares Outstanding Year End	5,883,099	6,688,084	6,688,084
2	Shares Outstanding - Weighted Average	5,836,463	6,032,462	6,032,462
3	Basic Earnings Per Share - on Weighted Average	\$1.79	\$1.74	\$1.74
4	Dividends Paid Per Share	\$1.130	\$1.150	<b>\$</b> 1.150
5	Dividends Declared Per Share	\$1.135	\$1.155	\$1.155
6	Dividend Payout Ratio (Declared Basis) ( 5 / 3 )	63.41%	66.38%	66.38%
7	Market Price - Average of Quarterly Averages of High and Low Prices	\$29.90	\$30.89	\$30.89
8	Book Value Per Share - Year End	\$14.41	\$16.62	\$16.62
9	Average Book Value (Beginning & End of Yr.)	13.94	16.24	16.24
10	Earnings to Price Ratio (7/3)	16.70	17.75	17.75
11	Market to Book Ratio (7/9)	2.14	1.90	1.90
12	Dividend Yield (5/7)	3.80%	3.74%	3.74%
13	Rate of Return on Average Book Common Equity (3 / 9 )	12.84%	10.72%	10.72%
14	AFUDC as % Earnings for Common	1.30%	5.57%	5.57%
15	Effective Income Tax Rate (Federal & State)	40.655% (2	2) 40.655% (	2) 40.655% (2)

<sup>(1)</sup> The information provided in lines 1 through 14 is for Chesapeake Utilities Corporation consolidated results. The Delaware Division does not have its own stockholders.

<sup>(2)</sup> Represents Delaware Division's Effective Income Tax Rate.

### Schedule No. 5 COMPUTATION OF GROSS REVENUE CONVERSION FACTOR

#### **Delaware Public Service Commission**

Company:

**Chesapeake Utilities Corporation** 

Docket No.:

07-

Witness:

J. Clausius

Reference:

Part VII. Paragraph A

Reterence:	Part VII, Paragrapii A	% Incremental Gros	s Revenues
Line No.	<u>Item</u>	Actual	
1	Gross Operating Revenue		100.00
2	Adjustment for Uncollectibles	0.2625%	0.26250
3	Adjusted Operating Revenue		99.73750
4	Less: P.S.C. Assessment	0.3000%	0.30000
5	Income Before State Income Tax		99.43750
6	State Income Tax	8.70%	8.65106
7	Income Before Federal Income Tax		90.78644
8	Federal Income Tax	35.00%	31.77525
9	Income After Federal Income Tax		59.01118
10	Operating Income		59.01118
11	Gross Revenue Conversion Factor (100% divided by Operating Income Percentage)		1.69459